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IFRS17 Implementation From Denial To Acceptance

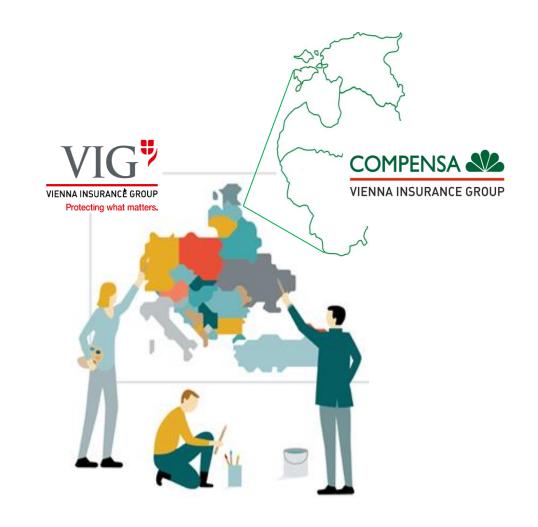
This presentation has been prepared for the 2023 Caribbean Actuarial Association (CAA) Conference.

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Pirates of the Baltic

- Published first IFRS17 quarterly report in Q1 2023, followed by Q2 and Q3
- IFRS17 driven by both group and local requirements

Medium-size composite insurer, focus on life Part of Vienna Insurance Group Operates in the three Baltic states – Estonia, Latvia and Lithuania 134000 contracts in insurance portfolio, over 500M under management





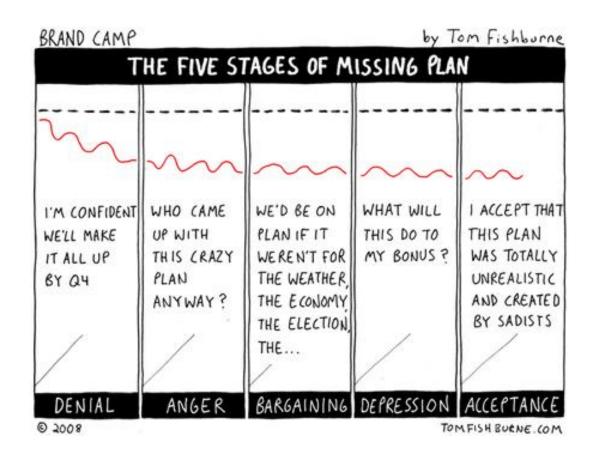
In Pursuit of Dead Man's Chest

ĿŢĮ	Implementation Subsidiary implementation End-to-end dry run	Ť	Live IFRS17 opening balance 1 st quarterly report (Q1 2023)	Ż
2018-2020	2021	2022	2023	2024
PreparationData & processmapping, dataarchitectureGroup-level prepISAP4 working group		Transition Comparative period Transition calculations	Å	First full annual report (2023) Full audit

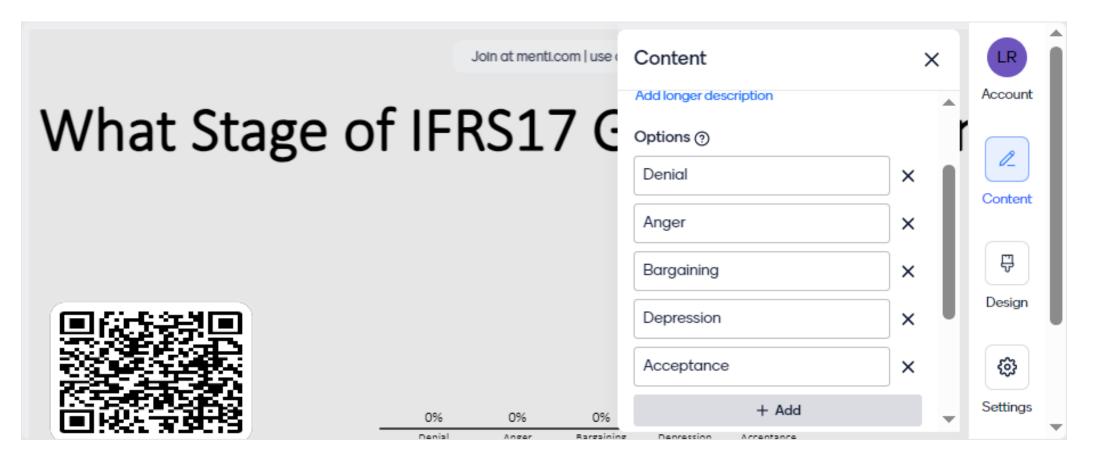


What Stage of IFRS17 Grief Are You In

- 1. Denial
- 2. Anger
- 3. Bargaining
- 4. Depression
- 5. Acceptance









Decisions, Decisions ...



Reuse Solvency II

- Lines of business
- Cost-of-capital (CoC) approach to risk adjustment

Measurement Models

 Using all model types - PAA, GMM and VFA

Discount Rates

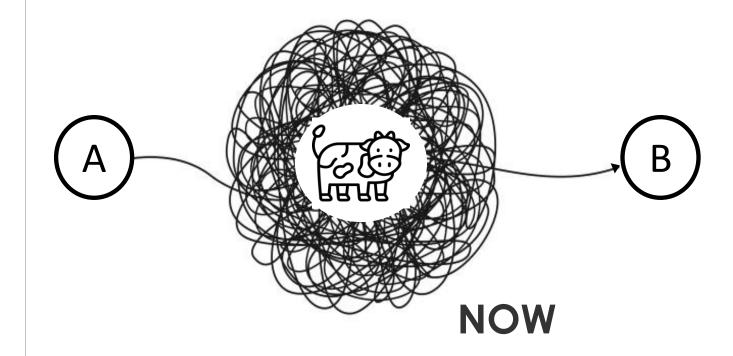
• Bottom-up approach: risk-free rate plus illiquidity premium if applicable



Knowns and Unknowns

Getting Results







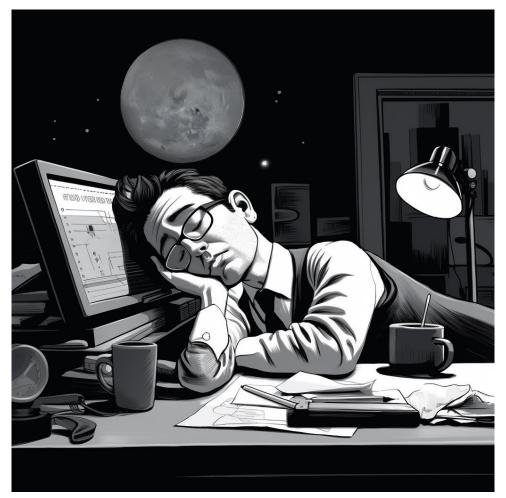
Backend process automation Partnership between actuarial and accounting functions

Excel is Dead

- With IFRS17, datasets multiply, time-to-results and IT costs grow
- Multiple parameters and data inputs increase risk of human and computing error
- Lengthy multi-step calculations affect the actuarial process itself



IT investment to reduce calculation time and to mature software Built-in data quality checks



Waiting on numbers to crunch



The Rollercoaster of Results Validation



- Standard and calculations complexity causes low confidence in results accuracy
- Difficult to use existing frameworks to cross-check the results

Think of IFRS17 in IFRS17 language Develop common tools and ways for results validation



New Regime, New KPIs

- Profitability challenges and opportunities
- Overall CSM development
- Long-term business sustainability tracked by ratio of new CSM to old CSM

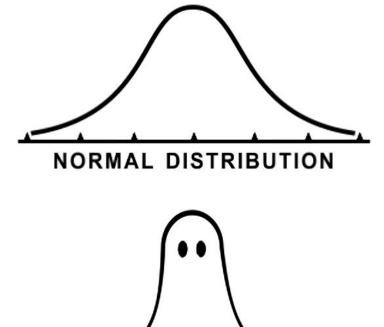
Missing KPIs for tracking of onerous portfolios and loss component

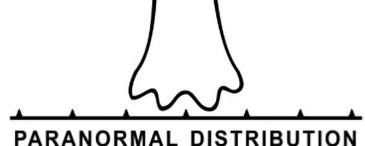


Holding CSM release



Riding the CSM Curves





Spooked by IFRS17

- CSM release sensitivity to the coverage unit type choice
- Change in discount rates
 causes results volatility



Advanced coverage unit options required Smart ALM helps absorb discount curve changes

Crystal Clarity of Costs

- Granular cost allocation among products and cohorts is "must have"
- Reduce cross-subsidization of products
- Old cost allocation approaches insufficient
- Balance accuracy with complexity

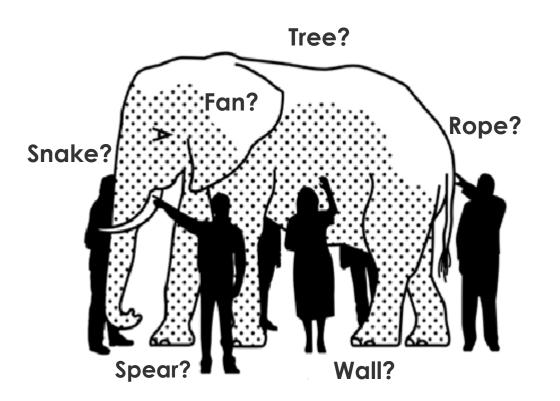
 Improved accounting support and awareness for cost allocation



Accountant blues



IFRS17 and Six Blind Men



- Incompatible interpretations of IFRS17 by preparers and consultants lead to incomparable results
- Difference in interpretation between companies, within group, between auditors
- Incomparability undermines the stated goals for IFRS17 standard



Industry best practices for IFRS17 interpretation and calculations



Marathon, Not Sprint

- All functions and stakeholders to adopt IFRS17 language
- Gain confidence in results using validation tools and methodology
- Actuarial-financial partnership
- Automate, automate, automate
- Align business KPIs to fit the new regime
- Industry-wide best practices for IFRS17 calculations and interpretation



Run, preparer, run