







### THE IMPACT OF CLIMATE **CHANGE ON PRICING MODELING FOR INSURANCE IN BRAZIL: AN ANALYSIS**

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## **CONTEXT AND MOTIVATION**

### Why this study matters?

• Brazil was historically seen as a low-catastrophe country

Climate change is shifting this reality:

"Many of these occurrences are now classified as catastrophic, despite Brazil's historical reputation as a non-catastrophic region."

- Major socioeconomic impacts (property, agriculture, infrastructure)
- Insurance sector is on the front line of risk management







## **OBJECTIVE AND RESEARCH QUESTIONS**

### Main Objective:

Analyze how Brazilian insurers are adapting pricing models to climaterelated risks

### **Research Questions:**

How to price extreme events with limited local historical data?

How to adapt international models to Brazilian reality?

How to reduce the protection gap while ensuring solvency?







## STRUCTURE OF THE STUDY

Section 1: Climate risks and impacts in Brazil Section 2: Fundamentals of insurance pricing Section 3: Brazilian market strategies Section 4: International models and their relevance Section 5: Future directions and recommendations





# CLIMATE RISKS AND IMPACTS IN BRAZIL





## CLIMATE RISKS IN BRAZIL

### **Recent examples of extreme events:**

- Droughts (2019–2020): R\$13.4 billion in agricultural losses
- Floods (2024 in Rio Grande do Sul):

"The largest claim event in the country's history, with estimated losses up to R\$88.9 billion."

**Impact sectors:** 

Agriculture (6% of GDP) Energy (hydropower = 33% of matrix) Food security







## THE INSURANCE PROTECTION GAP

• Key issue:

In Brazil, up to 93% of catastrophe-related losses are uninsured (SUSEP, 2024)

Cultural and economic reasons limit insurance penetration

"Even in countries with developed markets, like the U.S., the protection gap can reach 65% (e.g., Hurricane Katrina)."









### **BRAZILIAN MARKET ADAPTATIONS**

- Mitigating financial impact
- Stabilizing local economies after disasters
- Supporting long-term resilience
- Requires accurate risk pricing and sustainable reserves





# FUNDAMENTALS OF INSURANCE PRICING





### **TRADITIONAL INSURANCE PRICING**

### **Actuarial Foundations:**

- Premium = Frequency × Severity
- Pure Premium + Expenses + Profit + Contingency
- Credibility theory and historical loss experience

"Traditional pricing assumes that historical patterns reflect future risks – a key limitation under climate change."







## CHALLENGS OF TRADITIONAL MODELING

- Climate change creates non-stationary risks
- Historical data may no longer be reliable
- Uncertainty in estimating frequency and severity
- Pressure on solvency and fair pricing

"How much credibility can we give to past data when extreme events are increasing?"







# BRAZILIAN MARKET STRATEGIES





### **BRAZILIAN MARKET ADAPTATIONS**

### **Observed strategies include:**

- Increased use of catastrophic and parametric insurance
- Regional initiatives like UIIF (Urban Infrastructure Insurance Facility)
- Government subsidies for agriculture

"The lack of an insurance culture significantly exacerbates this situation."









### PARAMETRIC INSURANCE: AN OPPORTUNITY **Definition:**

Trigger-based payout model (e.g., rainfall exceeds threshold)

**Advantages:** 

Fast response and simpler claim process

Suitable for public-private programs

Limitations in Brazil:

Only one current provider

Issues with data accuracy and trigger calibration









## CASE STUDY: RIO GRANDE DO SUL FLOOD (2024)

- Over R\$13 billion in total estimated damages
- R\$6 billion in reported claims (around \$1bi)
- Only a fraction of losses insured
- Reinforces urgency of pricing reform

"This event could surpass COVID-19 in terms of indemnity cost (CNSEG, 2024)."





# INTERNATIONAL MODEL AND THEIR RELEVANCE





## **LESSONS FROM INTERNATIONAL MODELS**

**Post-Katrina (1992):** catastrophe modeling became essential in the U.S.

**Cat models:** Helpful for frequency, but not always for severity (Dietz & Niehörster, 2020)

**Climate Index Insurance:** Used in 30+ countries

**Actuaries Climate Index (ACI):** 

Aggregates temperature, precipitation, wind, sea levels







## MACHINE LEARNING AND CLIMATE MODELING

- Improved predictive capacity from open data
- Use in pricing, reserving, and exposure analysis

### Example:

"Adoption of ML is gaining traction due to multivariate modeling and predictive accuracy." (Blier-Wong et al., 2021)





# FUTURE DIRRECTIONS AND RECOMMENDATIONS





## WHAT COULD BRAZIL ADOPT?

- Create a Brazilian Climate Risk Index
- Encourage parametric insurance frameworks
- Improve data sharing across sectors
- Incentivize public-private collaboration







### **KEY RECOMMENDATIONS**

- Leverage international experience, adapted to local context
- Use probabilistic models with uncertainty loadings
- Expand actuarial education focused on climate risk
- Foster regulatory frameworks for resilience







## LIMITATIONS AND FUTURE RESEARCHS

- Lack of long historical data
- Emerging models still under development

Future research:

- Cross-country comparative pricing strategies
- Policy effectiveness in reducing protection gaps







## CONCLUSION

- Climate change is reshaping the Brazilian insurance landscape
- Traditional models must evolve to account for new risks
- Advanced modeling, collaboration, and innovation are essential

"A proactive and data-driven approach is vital to ensure long-term market sustainability and societal resilience."







### **Thank you! Obrigado!**

### **Questions**?





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