

11 Years of Unisex - Fear and Actuality: a German Perspective

Philipp Lankes, Jonathan Mattern, Patrick Kosa (all msg systems ag)





About the speakers



Patrick Kosa

Senior Business Consultant, msg systems ag
Worked in actuarial advisory since 2016
Member of the German Association of Actuaries (DAV) since 2021



Jonathan Mattern

Senior Business Consultant, msg systems ag
Worked in IT audit and actuarial advisory since 2017
Member of the German Association of Actuaries (DAV) since 2022



About the speakers



Philipp Lankes

Principal Business Consultant, msg systems ag
Worked in IT, Risk Management and actuarial advisory since 2009
Member of the German Association of Actuaries (DAV) since 2015



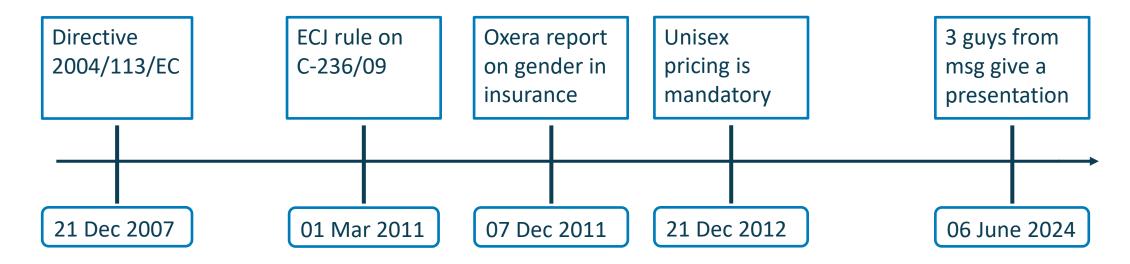
Information on company:

With over 10,000 experts, msg provides creative and solution-driven entrepreneurial knowledge in the areas of insurance, banking, automotive, etc. for over 40 years.



European Court of Justice (ECJ) rules on gender-neutral pricing





Is European court gender insurance ruling completely bonkers?



Relevance and impact of unisex pricing today

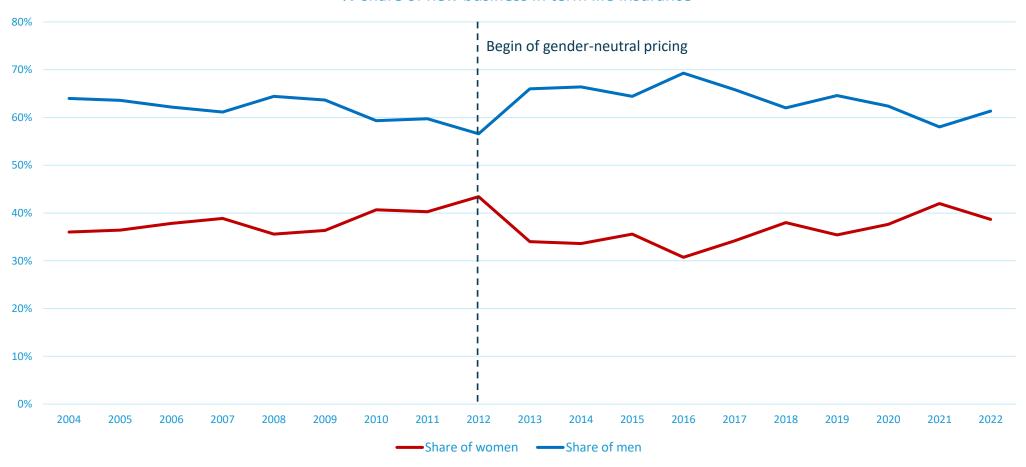


"The topic has no relevance any more!"

Answer to our study by a responsible actuary

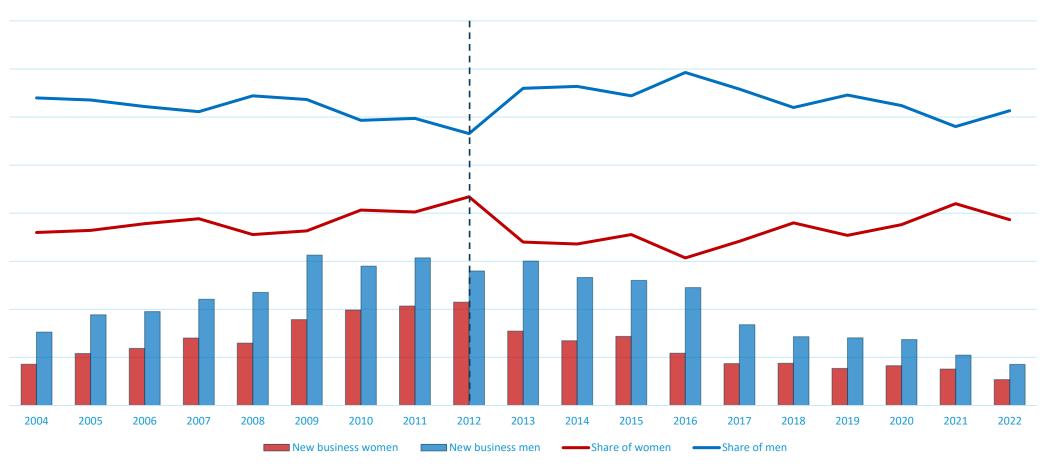






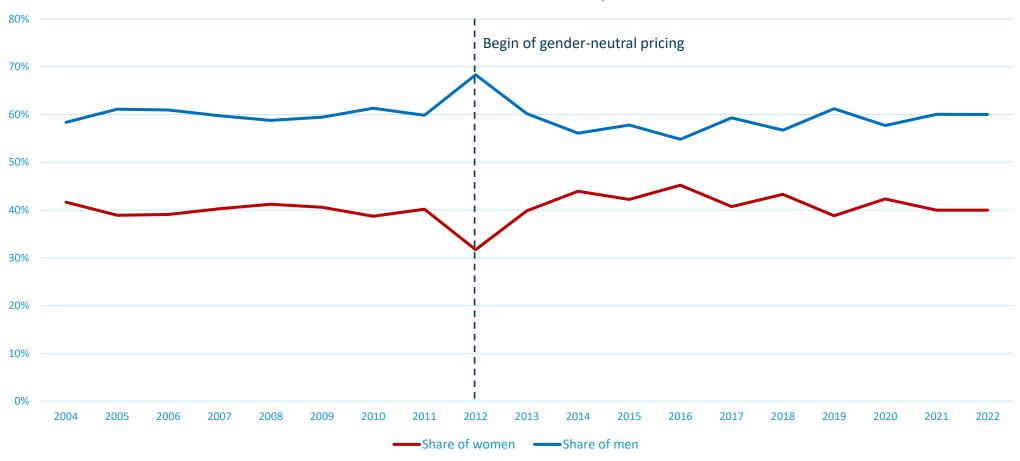


New business in term life insurance



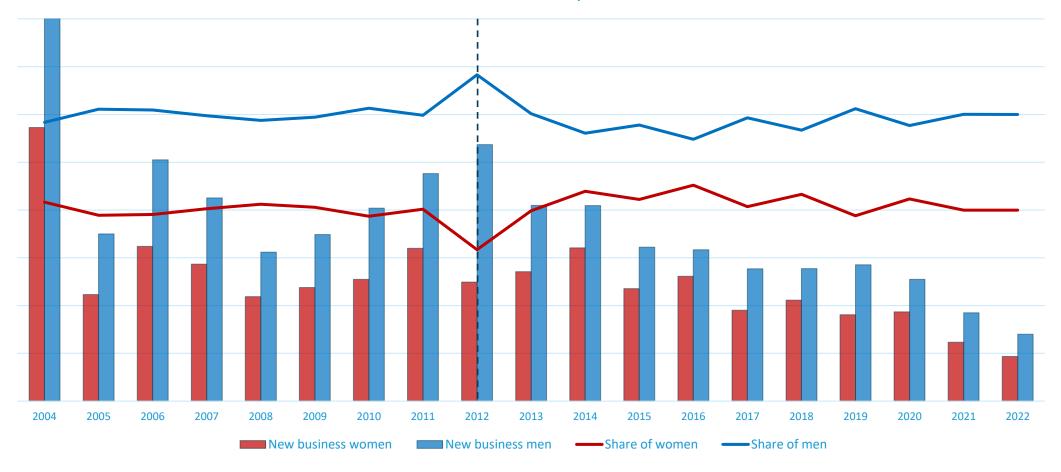


%-share of new business in annuity insurance



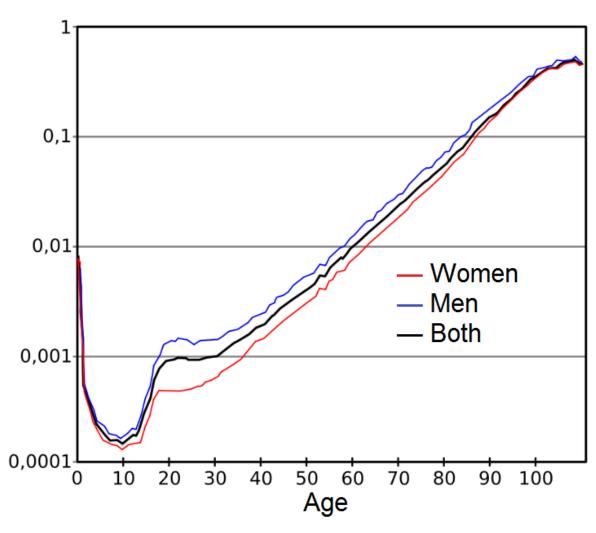


New business in annuity insurance



Age-specific mortality rates for men and women

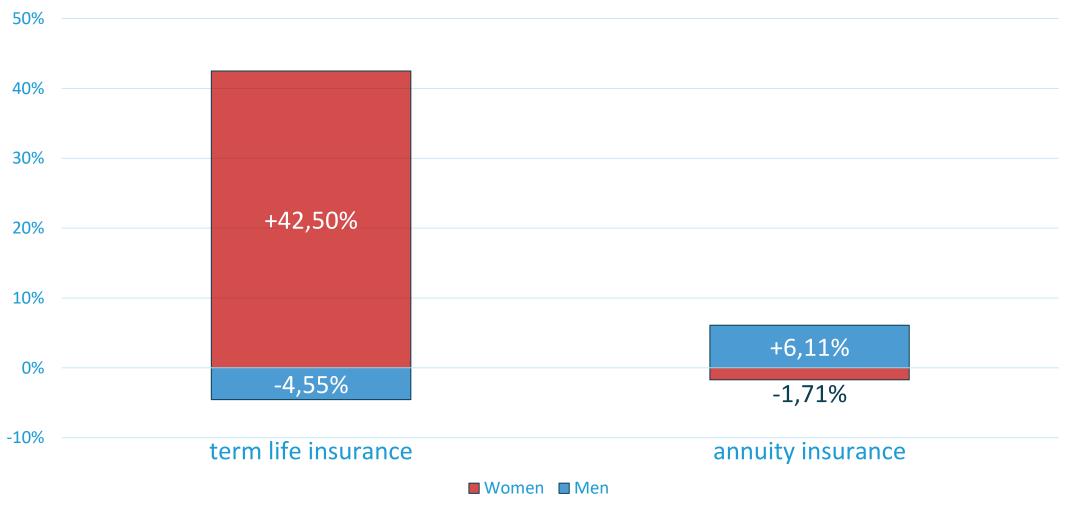




https://en.wikipedia.org/wiki/File:Mortality by age.png

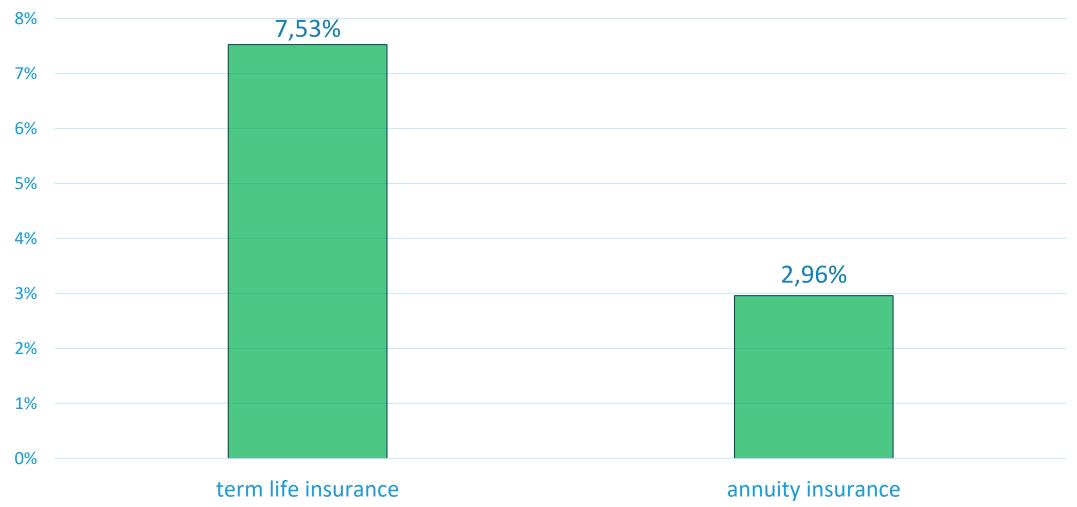
Price change in tariffs from 2012 to 2013





Additional safety margins due to unisex





Increased surplus levels





Effects of unisex pricing



"The shift in the range of expected loss was not so big that it caused serious issues."

Chairman of the DAV at the German actuarial conference in April, 2024







