

EMBARKING ON CLIMATE CHANGE SCENARIO ANALYSIS WITHOUT BOILING THE OCEAN

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Agenda

Introduction and General Context

Upcoming CAA Actuaries Climate Index

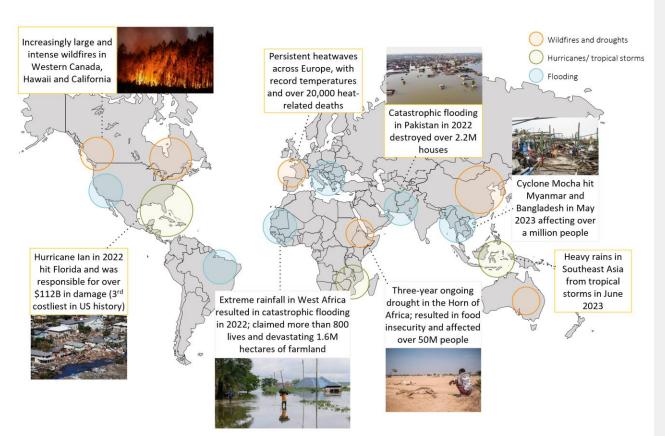
Unpacking Regulatory Forces and Scenario Analysis

1
Overview of Climate-Related Risk



Extreme weather events have increased significantly in recent years

We're at 1.1°C of warming, current policies are projected to increase warming by 3.2°C by 2100



Acute and Chronic Risks

- Loss of lives from extreme weather-related events
- · Damage to houses
- Supply chain interruptions
- Food insecurity
- Respiratory diseases from poor air quality (increase PM_{2.5})
- Increase in morbidity claims from water- and vector-borne diseases
- Increased climate migration
- Increased insurance premiums
 ...and many more

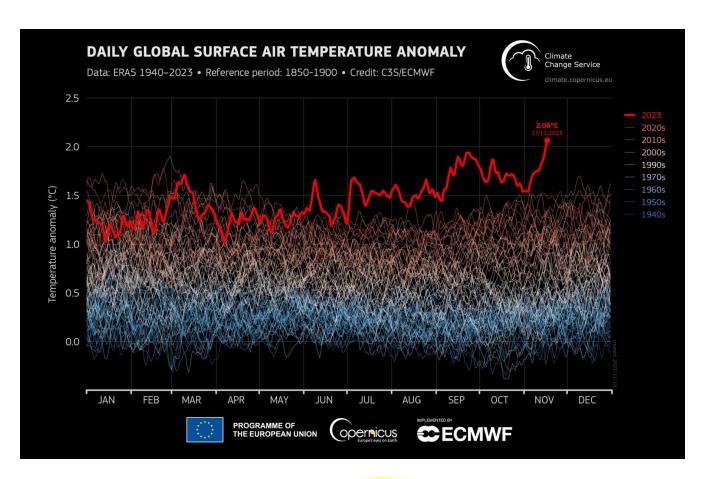


We are the last generation that can prevent irreparable damage to our planet.

- U.N. Secretary General Antonio Guterres



July to September 2023 were the three hottest months recorded globally

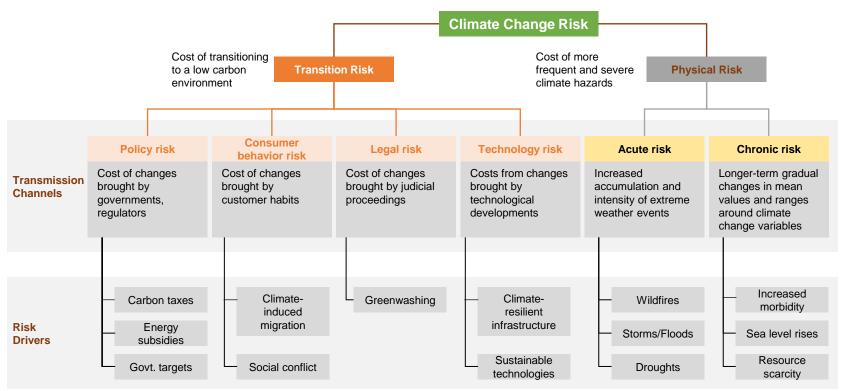


Earlier this month, global air temperatures exceeded 2 degrees Celsius above pre-industrial levels for the first time-eyer.

The Paris Agreement's overarching goal is to hold "the increase in the global average temperature to well below 2°C above pre-industrial levels".



The forces of Climate Change pose a significant threat to the planet, including the financial system



Source: Embarking on Climate Change Scenario Analysis



Organizations are receiving increasing pressure from a wide range of stakeholders to understand risks and act to protect the climate

Regulators

Increasing expectations to identify and manage climate risk, and abate emissions

Increasing expectations to quantify & disclose climate risk

Employees

Top talent will want to work at firms with sustainable practices

Higher attrition for firms that don't implement sustainable practices

Customers

Increasing demand for greener products and options, but there is no willingness to pay price premium for it

Increasing expectations for more transparency in investment activities



Investors

Increasing demand for transparency

Increasing pressure to reduce and justify portfolio financed emissions

Tightened processes for lending carbon intensive firms

Society

Public, NGOs and activists are creating movements supporting climate activism

Competitors/Peer pressure

Pressure on laggards to keep pace with the industry

Significant investment leading to rapid acceleration of capabilities

Raising the bar on disclosure expectations



The role of the insurance sector



As **investors**, insurers can contribute to re-address capital flows towards more sustainable economic activities



As **protection providers**, they can contribute positively to the sustainable transition through underwriting practices and the design of products and services



As **risk managers**, they contribute to social system stability in a context where natural disasters are exacerbated by climate change



Need for a more Sustainable world



Public opinion/ Customers' preferences



Regulatory framework

Disclosure framework



Voluntary initiatives



Impacts on business, organization and processes



Dependent on the business context, insurers are exposed to physical and transition risks via different transmission channels



Market/credit risk

Impairment of asset values due to weather events and deterioration of credit quality of counterparties or securitizing assets

Underwriting non-life risk

Acute physical risks can have particular impacts on the profitability of non-life business, also affecting reinsurance business and coverage

Underwriting L&H risk

Chronic risks via Heatwaves, droughts, wildfires, vector-borne diseases etc. may affect human life and health. Materiality may vary for the individual portfolios

Strategic and Operational risk

Overall insurance coverage may decrease if premiums increase significantly due to more frequent extreme weather events. B2B customers may also be affected. Operational risk from business interruptions due to extreme weather events

Market/credit risk

Impairment of asset values or credit quality due to actual or anticipated low-carbon transition could have material impacts on broad asset classes

Regulatory risk

Regulatory attention regarding sustainability risk has significantly increased in the recent past leading to additional requirements and costs

Strategic risk

Specific LoBs and product lines may become less profitable, e.g., for large B2B-customers that are potentially affected by a net-zero transmission

Legal and reputational risk

Insurers will be subject to increased attention by both the public and regulators for the foreseeable future

Upcoming CAA Actuaries Climate Index



Actuaries Climate Index (ACI)

- An educational tool designed to help inform about climate trends and some of its potential impacts
- Target Audience Actuaries, public policymakers, and the general public
- Territory North America (United States and Canada)
- Developed by consortium of North American actuarial bodies – AAA, CAS, CIA and SOA.



Actuaries Climate Index (ACI)

 ACI is an objective index that measures extreme changes in climate similar to Consumer Price Index which measures change in average prices

• Reference Period for ACI: 1961 to 1990

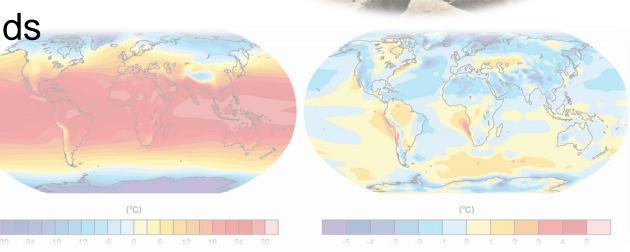


Key Elements of ACI

- 1. High temperatures
- 2. Low temperatures
- 3. High precipitation
- 4. Drought

5. Strong winds

6. Sea level





Caribbean ACI

- CAA created its own Actuaries Climate Index Working Party to develop a Caribbean ACI
 - Bertha Pilgrim (Chair)
 - Stephen Robinson
 - Lachmi Connell
 - Britta Hay
 - Mike McLaughlin
 - Cesar Davila
- SOA has provided significant technical assistance



Caribbean ACI

- CAA reviewing data for creation of the local index
- SOA developed a climate analytics tool which will aid in Studying Weather Trends in the Caribbean Region
- Webinar on the demo of the climate analytics tool was held on November 21



Climate Webinar

Demo of a Tool for Studying Weather Trends In the Caribbean

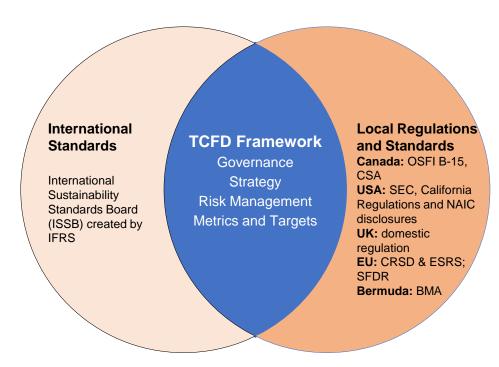


3 Unpacking Regulatory Forces and Scenario Analysis



Incoming regulations are spurring the launch of multi-year climate management programs globally

Motivation for financial regulations born out of the recognition that climate-related (CR) risks are financial risks



The most widely recognized framework for CR risk management which global financial regulators are aligned to is the global, industry led Task Force on Climate-related Financial Disclosures (TCFD)

G20 endorsed TCFD and it forms the basis for financial regulations in many other jurisdictions. This recognizes the **importance of a coordinated approach to climate risk** and that reduces the risk of redundancy

IFRS formed the ISSB in 2021 and released the ISSB S1 and S2 disclosure requirements in June 2023 with the goal to bring more standardization, transparency and comparability in climate-related financial disclosures.

The International Organization of Securities Commissions (IOSCO) has announced that it has decided to endorse IFRS S1 and IFRS S2.

OSFI's B-15 Guideline is largely aligned with the TCFD. However, still expected to further evolve, in particular to align to incoming ISSB standards.



The TCFD collaborated with industry stakeholders to develop a voluntary disclosure framework

- Considered the challenges for preparers of disclosures as well as the benefits of such disclosures to investors, lenders, and insurance underwriters.
- Engaged in significant outreach and consultation with users and preparers of disclosures and other stakeholders.
- Drew from existing climate-related disclosure regimes and sought to develop a decision-useful framework to align and supplement existing disclosure frameworks.
- Emphasized disclosure of the financial impacts of climate-related risks and opportunities on a company.

The recommendations are structured around four thematic areas that represent core elements of how companies operate.

Governance

Disclose the company's governance around climate-related risks and opportunities.

Strategy

Disclose the actual and potential impacts of climate-related risks and opportunities on the company's businesses, strategy, and financial planning where such information is material.

Risk Management

Disclose how the company identifies, assesses, and manages climate-related risks.

Metrics and Targets

Disclose the metrics and targets used to assess and manage relevant climaterelated risks and opportunities where such information is material.

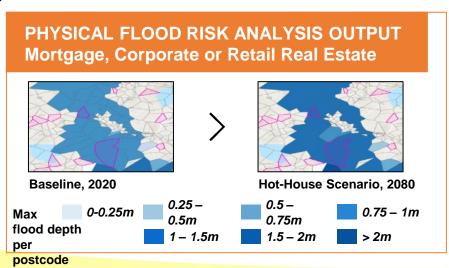
Note: The four recommendations are supported by 11 recommended disclosures



Scenario analysis is used to enable organisations to answer a range of key questions from internal and external stakeholders

1	Where are the key climate risks within your portfolios?
2	How do you measure your exposure to climate risk? How are transition risks and physical risks interlinked?
3	How do key climate risks challenge your business model and how would you strategically act to mitigate them?
4	How do key climate risks challenge your client's business models and how well prepared are they to mitigate them?

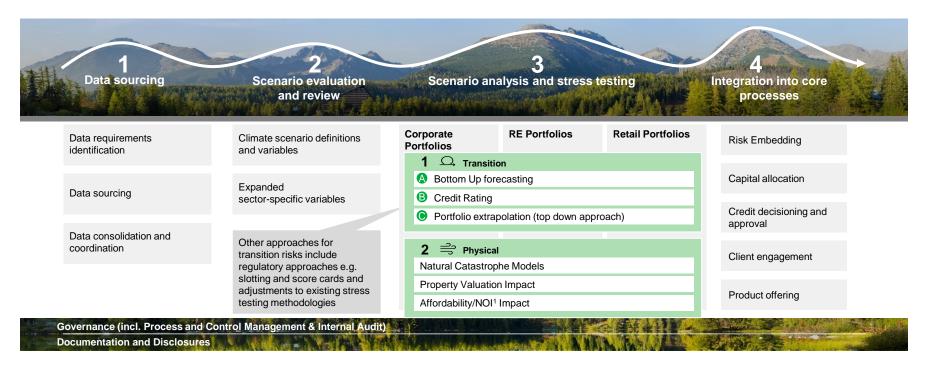
TRANSITION RISK ANALYSIS OUTPUT E.g. Coal-based Power Producer Electricity generation volume by company TWh Change in rating 2 by company Rating notch change vs 2022 -2 -4





The approach for Scenario Analysis is highly dependent on the granularity of the data available and the relevance of the portfolio

Overview of climate scenario analysis process



^{1.} Net Operating Income, NOI and Affordability is used to assess how likely the borrower is to repay the loan



Scenario analysis can be integrated via complementary approaches or also be progressively implemented and adapted to the company's needs

Qualitative Risk Assessment

- Comprehensive ESG risk inventory and assessment of the exposure
- Assessment of risk mitigation measures in place
- Enables the identification of high-risk area (and opportunities) for further analysis



Allows for compliance with most of the basic regulatory requirements



Limited complexity

- Ensure all ESG risks exposures are properly identified
- Can be seen as a preliminary work to the bottom-up scenario analysis

Bottom-up Scenario Analysis



- Analysis at single position or issuer level, based on specific ESG drivers
- Asset side: impacts on cash-flows of individual issuers and valuation adjustments
- Liabilities: evaluation of individual contracts, e.g. geographical location, guarantees, etc.



Represents a *best practice* compared to Regulatory expectations



High complexity

- Can be seen as an evolution of the QRA
- Allows to build up taylor-made scenarios on company's portofolios/expositions

– – Scenario analysis





- Reflects a set of economic and financial variables
- Regional and sectoral level impacts based on publicly available scenarios (e.g. NGFS)
- Potential need for adjustments in certain sectors and asset classes



Represents a *good practice* in line with ker regulatory guidelines



Medium complexity

- Can be implemented regardless of the QRA
- Can contribute to validate bottom-up scenario analysis results

Reference: Embarking on Climate Change Scenario Analysis



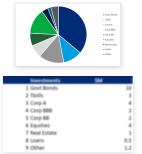
Qualitative Risk Assessment is a great first approach for managers to identify material risks and opportunities

The described approach, based on the definition of an ESG risk inventory and a Qualitative Risk Assessment, helps companies in:

- increasing their awareness of the ESG risks they are exposed to
- · map potential mitigation in place
- identifying major risks to further explore from a quantitative perspective
- · spot business opportunities



Step 3: Data gathering for materiality assessment



4 Step 4: Risk assessment methodology definition

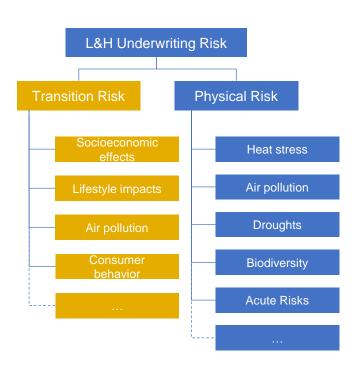
Impact rating	Asset value							
Strongly negative	Pricing and changes in valuation - Risk driver impacts cause, over the relevant time horizon, a significant re-pricing and devaluation of assets due to legislative and policy changes (e.g. a strong devaluation of real estate assets due to stricter energy efficiency standards), environmental constraints (e.g. flood, droughts) or technological innovations. Portion of portfolio market value and future cash flows associated with these assets (e.g. energy companies that have invested in fossil flush reserves that cannot be burnt due to adherence to the Paris Agreement, centralised electric firms impaired by the exploitation of residential solar PV and electricity storage, residential property assets which value is reduced by mandatory energy efficiency improvements reducing the value of the least efficient housing stock) suffer strong declining returns and eventual asset impairments. Damages and write-offs - Risk driver impacts cause, over the relevant time horizon, significant direct damages on assets (e.g. to investees 'factories during extreme weather events or after the adoption of new technologies to reduce emissions to meet new regulatory requirements) and unexpected write-offs (e.g. of assets situated in high-risk locations). Losses deriving from the impacts strongly reduce the value of investee's assets (e.g. for the real-estate that is more vulnerable to extreme events, the impact on revenues will mainly come from a change in their property value after a significant damage) and cause sharpe declining returns.							
	Pricing and changes in valuation - Risk driver impacts cause, over the relevant							

5 Step 5: Qualitative Risk Assessment

Transmission Channels	Risk Drivers	Possible risk drivers impacts	Revenues	Cests	Asset value	Business impact in the short- to mid- term	Revenues	Costs	Asset value	Business impact in the long-term
Technologyrisk	Switch to more sustainable technologies	Increasing productivity and revenues	Positive	None	Positive	Positive	None	None	None	None
Policyrisk	Reduction targets for specific industries	Increasing costs and stranded assets	Negative	Negativo	Negative	Negative	None	None	None	None



A wide array of physical climate change risks can potentially impact L&H underwriting factors





Physical climate change risk affects L&H underwriting in multiple ways, for example:

- Disease prevalence and severity impacted by changing temperatures and air pollution
- Heat, drought, biodiversity stresses can lead to crop failures & impact on food security, leading to malnutrition
- Expansion of vector borne and waterborne diseases due to changing ecological conditions
- Mental health impacts from heat stress or acute risks
- Damages or stress to healthcare infrastructure from acute risks

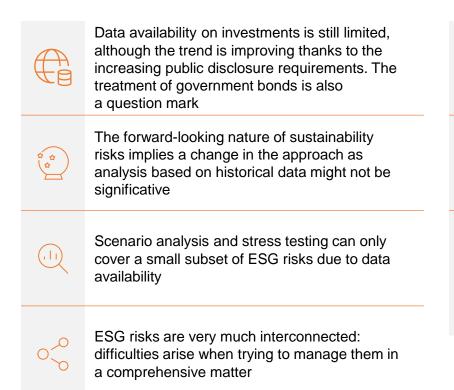


A wide array of diseases is likely affected by climate change to different degrees:

- Asthma, respiratory allergies and airway diseases
- · Diabetes and metabolic diseases
- Vector borne and zoonotic diseases e.g. Dengue
- · Waterborne diseases
- · Cardiovascular disease and stroke
- · Foodborne diseases and nutrition
- Neurological diseases and disorders, e.g. Alzheimer's
- · Various forms of cancer



In their process to integrate sustainability factors into their strategy and operations, insurers are facing a number of concerns:





Develop a strategy and a business model compatible with the 1.5°C goal of the Paris agreement



Lack of internal competencies/awareness might slow down the integration processes of the ESG factors



The development of global disclosure standards, the mandatory and voluntary disclosure frameworks and more in general the customers' and public opinion attention to sustainability matters, call for the need to ensure consistency of public information and more in general to establish processes to monitor greenwashing risks



Lessons learned from our experience in building climate scenario analysis models and executing climate stress testing exercises

A broad set of stakeholders should be included in the model development process from risk, finance and the business to ensure that there is buy-in to the approach being developed

- **Approaches are nascent**, there will be many limitations and it will be easy for people to throw stones bring them inside the tent and make them part of the solution
- Approaches are almost always driver-based— there is no historical time series to calibrate to and people need to get comfortable with this

Data is a material challenge...

- Internal spreading data and other financial data into one place and at an appropriate level of granularity
- Internal data you have but that is not typically used for credit modeling (e.g., resilience measures in place for property collateral, geolocation of assets, occupancy rate of CRE buildings)
- Client data that has not been collected previously (e.g., transition plans, emissions)
- Industry-level data required for the analysis

... But is not an excuse not to get started – companies need to push ahead, identify requited data, and put a strategy in place to collect it

Getting the right level of internal validation (given nascent approaches and fast evolving)

Need to mobilize the business to think about what actions the company would take in response to the scenarios

- Ensuring the exercise is business useful takes time, as it requires engaging people at the right level of seniority (i.e. those who can make decisions for the firm), as well as a granular (and credible) view of the scenario impacts to guide those discussions
- Requires moving away from a hypothetical thought exercise and what the business "could do" to really what the business "would do" in different situations



