

# **International Actuaries Day**

Actuarial Intelligence - The AI Enhanced Actuary

Charles Cowling, IAA President

2 September 2024



### Today's Speakers



Charles Cowling (UK)

**IAA President** 



Dorothy Andrews (USA)

Senior Behavioral Data Scientist and Actuary for the National Association of Insurance Commissioners (NAIC)



Adam Driussi (Australia)

Co-founder and Chief Executive Officer of Quantium





### IAA AAI

## **Actuaries in an Al World: Four Futures**











Impact to actuarial roles



## From Artificial Intelligence to Actuarial Intelligence

#### **Singapore Summit**





## From Artificial Intelligence to Actuarial Intelligence IAA Response – Al Task Force & Work Streams

**Professionalism and Ethics -** Developing guidelines and principles for actuaries

Education - Developing enhanced curricula and training modules to include Al

**Changing role of Actuaries -** Developing basic definitions of AI; areas where AI can augment actuarial work; encouraging development of appropriate actuarial expertise

**Governance -** Monitoring and evaluating governance frameworks, policies, and regulations; engaging with regulators, standard-setting bodies, and policymakers

**Innovation -** Cultivating a growth mindset among actuaries



## Is there a future for Actuaries? Maybe, maybe not ... but ...

Actuaries with Al will replace
Actuaries without Al

Four Futures for Actuaries in the
Wake of AI - Actuarial Review
Magazine (casact.org)

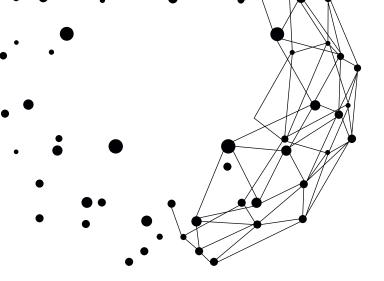


# Actuarial Intelligence: The AI-Enhanced Actuary

Adam Driussi CEO, Quantium







Quantium helps
businesses unlock
value from data and
analytics through
platforms and services
that combine best-inclass end-to-end
capabilities

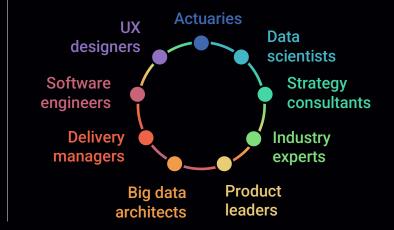
### 12 offices

worldwide across

### 6 countries

headquartered in Sydney

## 1200+ employees



## 1000+ clients

that have leveraged Quantium's products and consulting services



















FORRESTER
WAVE
LEADER 2023
Customer Analytics
Service Providers

**'A Leader'** in Forrester Q2 2023 Customer Analytics wave report





#### **Thought Partner**

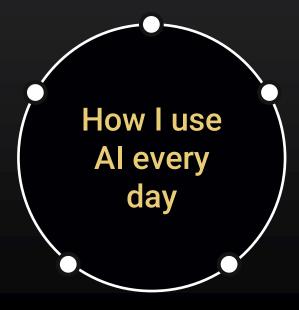
- Ask deeper and better questions
- Generates draft answers, providing me with leverage
- Enables me to focus on refining overall strategy

#### **Admin Assistant**

- Meeting notes and actions etc
- EA admin and reminders

#### **Research Assistant**

- Preparing for meetings with new prospects or client personas
- Find global examples of ideas



#### **Content Generator**

- Develop initial drafts of speeches, reports, presentations
- Allows me to focus on adding value-adding insights and tailoring content to client needs

#### Coach

- Provides feedback in real-time; flags potential issues or enhancements
- Voice assisted conversations
- Supports me in coaching direct direct reports

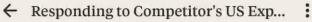
The Al-enhanced actuary isn't the future; Al is already powering savvy actuaries

## Al thought partner in action

66

I'm the CEO of a major international airline based in Oceania. Write me a brilliant prompt to ask Claude to answer the question of what we should consider (and do) if our main competitor starts flying regularly to multiple ports in the United States from our home base.





base.

#### 1 Artifact

Here's a prompt designed to elicit a comprehensive and strategic response from Claude on this topic:

"As the CEO of a major international airline based in Oceania, I've just learned that our primary competitor is planning to launch regular flights from our home base to multiple destinations in the United States. This move could significantly impact our market share and profitability.

I need a thorough analysis of this situation and actionable strategies to maintain our competitive edge. Please provide:

- A SWOT analysis (Strengths, Weaknesses, Opportunities, Threats) of our airline in light of this new development.
- 2. Potential short-term and long-term impacts on our business, including market share, revenue, and customer loyalty.
- 3. A range of strate, options we should



[Copy prompt]





#### Responding to Competitor's US Exp...



#### 1 Artifact

I'm running this prompt again so I can screen record the response:

As the CEO of a major international airline based in Oceania, I've just learned that our primary competitor is planning to launch regular flights from our home base to multiple destinations in the United States. This move could significantly impact our market share and profitability.

I need a thorough analysis of this situation and actionable strategies to maintain our competitive edge. Please provide:

- 1. A SWOT analysis (Strengths, Weaknesses, Opportunities, Threats) of our airline in light of this new development.
- 2. Potential short-term and long-term impacts on our business, including market share, revenue, and customer loyalty.
- 3. A range of strategic options we should consider, such as:
  - a) Expanding our own routes to the US
- b) Forming alliances or codeshare agreements
- c) Differentiating our service offerings
- d) Adjusting our pr' ↓ strategy
- e) Any other innovative approaches you'd



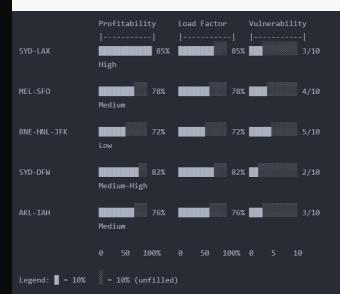


Can you create a visualisation of the route-by-route analysis you have conducted?





#### Route-by-Route Analysis Visualization



#### Key Insights:

- ₹ SYD-LAX: Most profitable, high load factor, moderate vulnerability
- BNE-HNL-JFK: Least profitable, lowest load factor, highest vulnerability
- SYD-DFW: Strong performer with low vulnerability
- MEL-SFO & AKL-IAH: Solid performers with room for improvement

#### Competitive Landscape:

- Y SYD-LAX: Strong competition expected
- ▼ MEL-SFO: Moderate competition, timing advantage may be challenged.
- ☑ BNE-HNL-JFK: High vulnerability due to stop in HNL
- SYD-DFW: Limited initial competition due to strong partnership
- AKL-IAH: Moderate competition, unique route advantage

#### Strategic Importance:

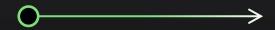
- \* SYD-LAX, MEL-SFO: Critical for overall US and Americas network
- \* BNE-HNL-JFK: Important for connectivity, but higher cost
- 💢 🂢 🌋 SYD-DFW, AKL-IAH: Vital for airline alliances and partner networks

#### Priority Actions:

- 1. Defend and optimize SYD-LAX route
- 2. Evaluate options to improve BNE-HNL-JFK profitability
- 3. Leverage SYD-DFW partnership for growth
- 4. Enhance MEL-SFO and AKL-IAH to boost profitability

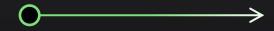
# At Quantium, we're on an ambitious journey to becoming Al-powered – across every role, every person, every day

#### Why we're on this journey



- Those who don't lead now will fall behind
- Al is redefining what value means to clients
- Attract & retain talent

#### How we've started



- I'm role modelling as CEO
- Enabling team with tools
- Comprehensive L&D
- Guardrails for Al use
- Hackathons and cross-functional teams developing IP

#### Where we're headed



- Continuous L&D
- 'App Store' for all Quantiumwide Al tools and use cases
- Measuring impact of use cases
- Regular AI knowledge sharing and celebration





#### Telco

#### **Scam Insights**

Supporting Telstra and Commonwealth Bank of Australia to protect Australians from scam and fraud.

#### Health

#### Personal health pathway

Partnering with Discovery to help personalise recommendations for people with chronic diseases and incentivise healthy lifestyles.

#### Retail

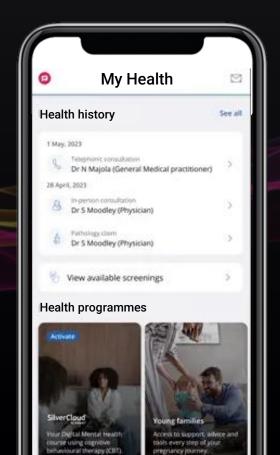
#### **Quick Assist**

Working with Woolworths to empower store team members with data driven insights to deliver better customer and operational outcomes.



We're also partnering deeply with leading brands to help their business, employees and customers benefit from the power of Al





## " How to improve bakery stock levels"

- Verify the stock levels of ingredients every Tuesday morning; ensure they are higher than average weekly usage.
- Check today's production including checking the ePlanograms to ensure that the planograms are current and accurate.
- Walk the department with tomorrow's Dough Calculator.

Open bakery inventory routine manual



As actuaries, we know the best form of learning is to dive in. Al is no different.

No amount of theory compares to handson experience. **Embrace AI to supercharge your daily work** by subscribing to a GenAI tool. Use it as your thought partner, research assistant, content generator and coach. Actively think: "How can I use AI to support me in every single thing I do every single day?"

**Upskill proactively** by focusing on practical applications and finding time each week to learn

**Collaborate** through forums like these to share AI learnings and experiences – the wins and the challenges

**Lead this change in your teams and organisation** by role-modelling and championing day-to-day Al adoption in your teams – get involved!

## Thank you





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### Where Does Bias Hide?

Defining Data Biases and Unfairly Discriminatory Considerations

Dorothy L. Andrews, PhD, MAAA, ASA, CSPA Senior Behavioral Data Scientist and Actuary National Association of Insurance Commissioners (NAIC)

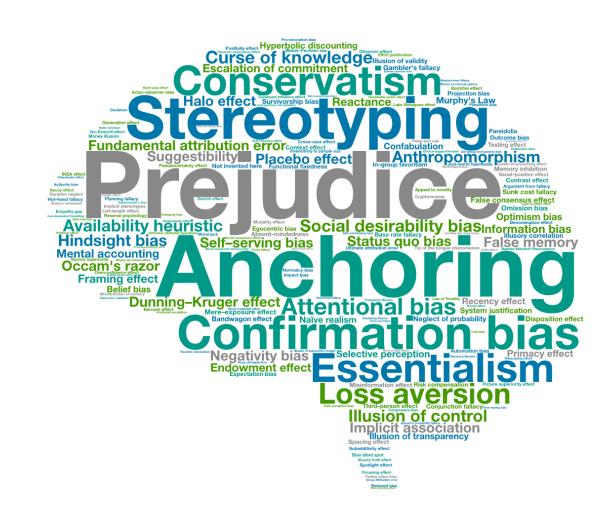
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## What is Bias?

A tendency, inclination, or prejudice toward or against something or someone.

Some biases are positive and helpful—like choosing to only eat foods that are considered healthy or staying away from someone who has knowingly caused harm.



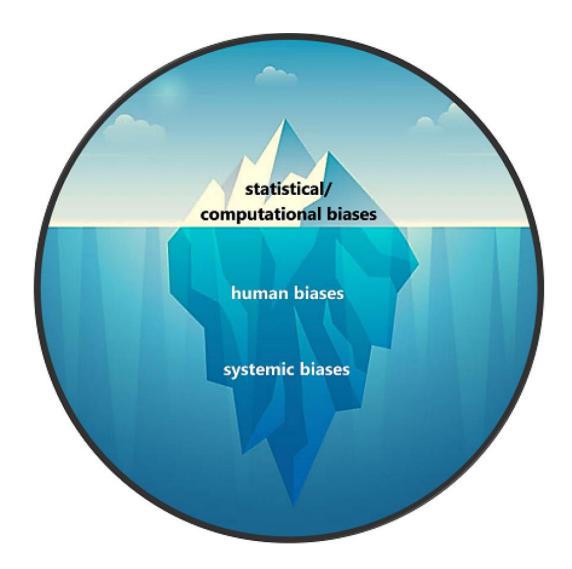


### NIST Special Publication 1270

## Towards a Standard for Identifying and Managing Bias in Artificial Intelligence

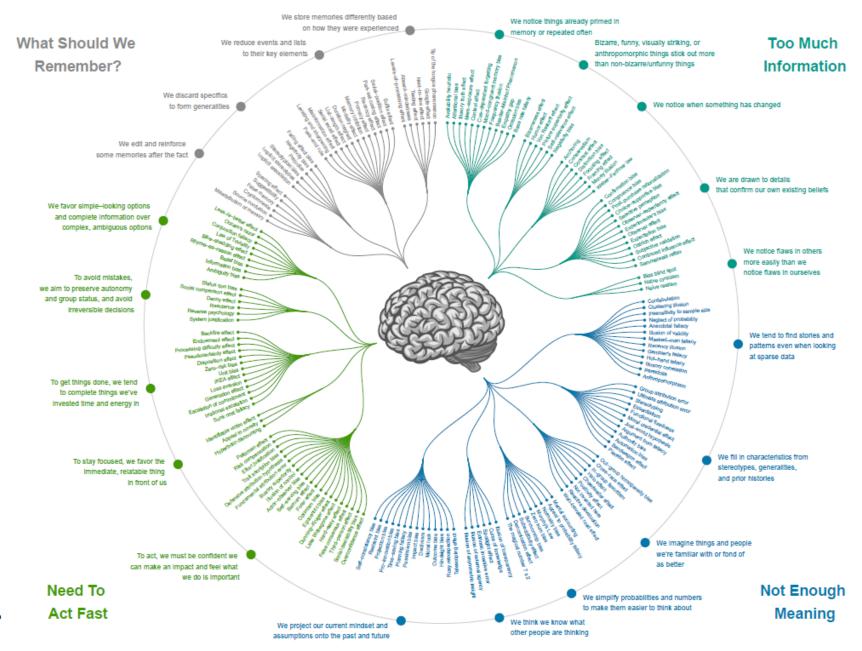


Reva Schwartz
Apostol Vassilev
Kristen Greene
Lori Perine
Andrew Burt
Patrick Hall





#### THE COGNITIVE BIAS CODEX



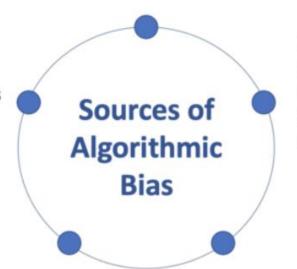
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#### Places to look for bias →

**Bias in the Organization** – Is the business, industry or policies flawed at its core leading to bias without ML?

Model Misuse & Incorrect Generalization - Were the models extended for use cases or data sets that were not intended for during training?



Bias in the Problem – Is the problem defined to be solved in a way that will directly or indirectly discriminate and introduce or propagate biases?

Bias in the Model - Is there learned biases found in the model's design or tuning, beyond ones inherited from the previous areas discussed above? **Bias in the Data** – Does the data used for training or provided for inferences contain biased patterns or sampling issues that might be learned by a model?

## **Biases to BOLO?**

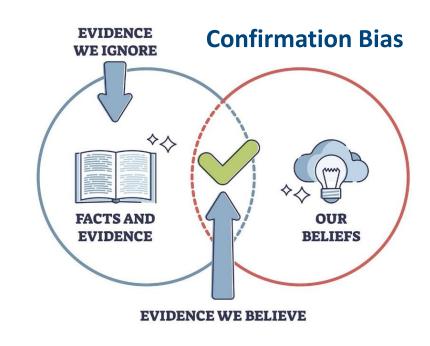
(Be On the Look Out)

#### **Statistical Bias**

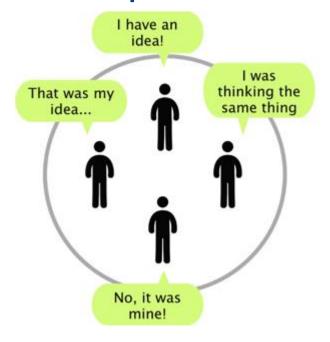
$$Bias = E[\hat{\theta}] - \theta$$

#### **Deployment Bias**





#### **Groupthink Bias**





## **Use Cases of Bias in Artificial Intelligence**



## **Faulty Target Variable**

To compute who should qualify for this extra care, the algorithm's designers used previous patients' health care spending as a proxy for medical needs—a common benchmark.

## **Problematic Definition**

Blacks do not have the same access to healthcare as whites and do not have the same level of need and even when access is the same, blacks tend to use medical services less than whites.

## Racial Bias Found in a Major Health Care Risk Algorithm

Black patients lose out on critical care when systems equate health needs with costs

By Starre Vartan on October 24, 2019







Where Does Bias Hide?



## **Green Light Technology**

Skin with more melanin blocks green light, making it harder to get an accurate reading. The darker your skin is, the harder it gets.





Article

Accuracy in Wrist-Worn, Sensor-Based Measurements of Heart Rate and Energy Expenditure in a Diverse Cohort

Anna Shcherbina <sup>1,†</sup>, C. Mikael Mattsson <sup>1,2,†</sup>, Daryl Waggott <sup>1,3,†</sup>, Heidi Salisbury <sup>3</sup>, Jeffrey W. Christle <sup>1</sup>, Trevor Hastie <sup>4,5</sup>, Matthew T. Wheeler <sup>1,3</sup> and Euan A. Ashley <sup>1,3,5,\*</sup>



Where Does Bias Hide?



I will remember that I didn't make the world, and it doesn't satisfy my equations.

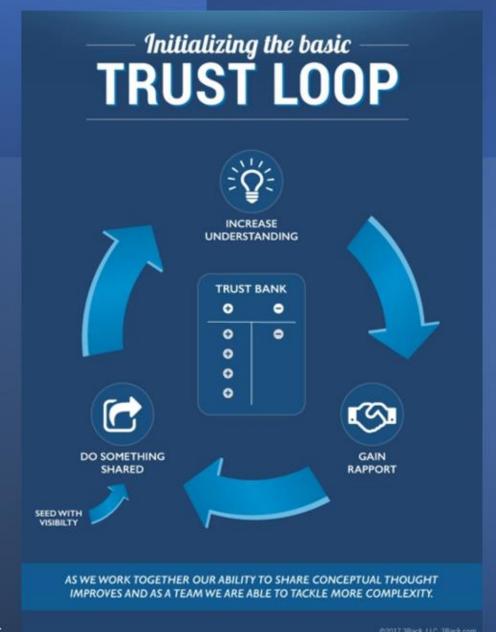
Though I will use models boldly to estimate value, I will not be overly impressed by mathematics.

I will never sacrifice reality for elegance without explaining why I have done so.

Nor will I give the people who use my model false comfort about its accuracy. Instead, I will make explicit its assumptions and oversights.

I understand that my work may have enormous effects on society and the economy, many of them beyond my comprehension.

- Emanuel Derman and Paul Wilmott





## **Lessons for Al Modeling**

- Diversity & Inclusion are vital to building good, responsible, and ethical AI
- Representativeness is needed in modeling data and on modeling teams
- Data set size does not guarantee diversity or algorithmic fairness
- □ Algorithms can discriminate without explicit protected class data, will mirror biases in modeling data and amplify those biases in algorithmic outcomes!
- Sociotechnical approaches must be employed to mitigate algorithmic bias
- □ "All models are wrong, but some are very useful!" Dr. George E. P. Box

Where Does Bias Hide?